

# ASX Announcement



29 November 2010

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## MINT WIRELESS EXPANDS INTO EUROPE WITH PARTNERSHIP AGREEMENT

Dear Sir,

**Mint Wireless Limited (ASX: MNW)** is pleased to announce a signed payments partnership agreement with its first UK and Irish integration partner, IT Providers Limited.

The attached media release provides further information.

Yours faithfully,

A handwritten signature in black ink, appearing to read "Gary Stewart".

Gary Stewart  
Company Secretary  
Mint Wireless Limited  
P: 02 8752 7888

### About Mint Wireless Limited:

Mint Wireless Limited (Mint) is an Australian based technology company listed on the Australian Securities Exchange (ASX: MNW) in 2007. Mint's core businesses are the development of innovative payment solutions and consumer technology products and services through the Mint Payment Solutions and Mint Technology brands respectively. Mint has won many hardware and software awards including Microsoft and IBM's Consensus Awards in 2008. In 2009, Mint has been recognised amongst Australia's best performing small-to-medium companies, winning two recent awards: ranking 4th in the BRW Fast 100 awards, and ranking 5th in the SmartCompany.com.au Smart 50 awards.

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## MINT WIRELESS EXPANDS INTO EUROPE WITH PARTNERSHIP AGREEMENT

Mint Wireless announces payments partnership with its first UK and Irish integration partner, IT Providers.

- Mint signs partnership agreement with UK and Irish integration partner.
- Combined solution will utilise Motorola's chip & PIN device.
- Partnership will generate monthly licence fees and transaction revenue.

**Sydney 29 November 2010:** Mint Wireless Limited (ASX: MNW) ("Mint") is pleased to announce a signed partnership agreement with IT Providers Limited. The partnership sees IT Providers integrating its Eirpoint™ Mobile retail solution set to the Mint Enterprise software. This allows UK and Irish users of IT Providers software to accept payments using mobile devices, through the Mint Managed Payment Service, which will provide both ongoing monthly licence fees and transaction revenue for Mint.

The combined solution will initially go live on the Motorola MC75 and MC70 mobile computing devices and will utilise the Motorola DCR7X00-200R, an EMV chip & PIN "snap on". The collective solution provides any Retailer and Field Services business with a fully functional Mobile POS and Payment solution.

The first customer to take advantage of the Mint Payment Service will be an exclusive outdoor clothing specialist, who plan to enhance their UK and Ireland outdoor retailing business with this innovative technology. By using the solution at outdoor events they will be able to take card payments, securely, quickly and efficiently, resulting in enhanced customer satisfaction and an increase in sales.

IT Providers, Managing Director, Niall Cannon, commented: "We see the integration of our Eirpoint™ Mobile software to the Mint Enterprise Client and Managed Payment Service as a significant enhancement to our product suite. As specialists in Retail software we were regularly getting queries about card acceptance on mobile devices and subsequently sought out a partner who could help us deliver a best of breed solution. After investigating possible providers in the market, we decided to partner with Mint as we were delighted with their expertise in the mobile payments area and our mutual Motorola partnership meant they were the perfect fit for us. We are excited about the joint offering as we feel it could really be the answer to a lot of our customers problems and enhance their businesses considerably."

Mint Wireless, CEO Payment Solutions, Cameron Olsen, added: "IT Providers are an innovative software company and we are delighted that they will be our first integration partner in Europe. They understand Retail software and mobility so the combined product offerings compliment each other perfectly. They have an excellent established customer and partner base in both the Irish and UK markets that Mint aims to add value to. We believe that our recently announced partnership with Motorola, the world leader in Enterprise Mobility will ideally place Mint in a strong position to convert a



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large percentage of Mobile POS and Payments opportunities in Australia and around the world.”

ENDS

**For more information** relating to the company, its developments and or any news or ASX related items contained within this update, please contact the company on:

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Or visit our corporate website on  
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